

# Managing Requirements

Getting the Right Requirements Right

Doug Murray Consulting February 9, 2017

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## Agenda

- Why Requirements?
- Writing Requirements
- Requirements of Good Requirements
- Where Do We Find Them?
- Organizing Them

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### Why Do We Need Requirements?

- Gathering and understanding requirements make projects more predictable
- Bad requirements historically account for most of the rework done later in the project
- Reducing the number of defects caused by poor requirements can yield a 7 to 1 return on investment

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### Why Do We Need Requirements?



Marketing Specified



Management Approved



Engineering Designed



Manufacturing Built



Service Installed



Customer Wanted

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### Why Are Requirements So Important?

Most Project Work is Best  
Driven By Requirements

- The product should provide only what is required of it, no more and no less
- Architecture and Design come directly from requirements
- All system-level tests relate directly to requirements

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## Why Are Requirements So Important?

- Customer Acceptance Tests, Product Validation and System Verification are all based on meeting requirements
- This presentation deals with a more intensive, rigorous environment intended to develop large medical devices
  - Smaller projects or those for an unregulated industry will still benefit from many of these ideas

Good Management Practices, Good Engineering Practices

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## Definitions

Some Basics for Our Purposes

- Project** the management of people, material and procedures to produce a product
- Product** something our business or institution needs to produce
- System** the technical part of the product that we will design, build and test

They Each Have Requirements

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Requirements of Good Requirements

Where Do We Find Them?

Organizing Them

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# Agenda

- Why Requirements?
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# Types of Requirements

Let's consider two broad categories of Requirements for the Product and the System

- Functional • What the System will do
- Non-Functional • How well the System does it

Formal requirements are expressed with the word "shall"

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# Examples

- Functional • The automobile shall provide a mechanism to stop the motion of the vehicle
- Non-Functional • The automobile shall be capable of coming to a complete stop in less than three seconds when moving at a speed of 100 km/h

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### Common Pitfalls

Requirements need to specify what is required, not how it should be implemented

- ✘ The trend analysis system shall have a user interface running on Windows Vista using a standard Dell desktop computer

Backwards compatibility with existing systems should be treated as Design Constraints, not testable requirements

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### Common Pitfalls

Requirements should be able to stand on their own, independent of the context in which they appear

- ✘ That software shall have an operating mode that complies with the following requirements

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### Common Pitfalls

The System must be the subject of the requirement, not the user

- ✘ The User shall be able to view beam diagnostics from a portable computer

- ✔ The System shall provide beam diagnostics viewing software for use on a portable computer

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Examples

- ✘ The User Interface shall be easy to use
- ✔ The RFQ shall produce 3.5 MeV protons
- ✔ The beam pipe flange in the research area shall have a kapton window capable of supporting a pressure gradient of  $4 \times 10^{-3}$  Pa

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Examples

- ✘ The User Interface shall be easy to use
- ✔ The System shall be considered easy to use by at least 4 out of 5 trained dental assistants

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Examples

- ✘ The data access software shall support JSON as the data exchange format for web access
- ✘ The clinical couch shall be able to support extremely obese patients

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### Words and Phrases to Avoid

among others	and so on	and / or
any	as well as	easy
efficient	etc.	improved
not limited to	optimal	or
rapid	same as	several
simple	state of the art	sufficient
user-friendly	various	

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### Words and Phrases to Avoid

acceptable	adequate	among others	and so on
and / or	any	appropriate	as well as
average	easy	efficient	etc.
improved	normal	not limited to	optimal
optimum	or	possible	proper
rapid	reasonable	reliable	robust
safe	same as	secure	several
simple	state of the art	sufficient	suitable
timely	typical	user-friendly	various

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## Agenda

- Why Requirements?
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**Agenda**

Why Requirements?  
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**What Makes a Good Requirement?**

- **Understandable;** It must be communicated in a formal way
- **Measurable;** It must be testable to ensure it has been implemented
- **Feasible;** It must be possible for someone to implement

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**What Makes a Good Requirement?**

**Consistency**

Requirements must not conflict with any other requirements at any level  
Inconsistencies between them must be resolved before development can proceed

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### What Makes a Good Requirement?

#### Controlled

Requirements must be uniquely identified for the lifetime of the project  
A history of changes made to each requirement should be maintained  
Requirements are more usable and maintainable when related ones are kept together

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System Architect

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### What Makes a Good Requirement?

There are several characteristics of good requirements

- Traceable
- Unambiguous
- Prioritized
- Focused
- Necessary
- Verifiable
- Correct

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System Architect

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System Architect

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### Requirements of Good Requirements

- Correct
- Necessary
- Focused
- Verifiable
- Traceable
- Unambiguous
- Prioritized

Good Requirements Will Exhibit These Characteristics

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System Architect

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**Requirements  
of Good Requirements**

- Correct
- Necessary
- Focused
- Verifiable
- Traceable
- Unambiguous
- Prioritized

The best way to ensure correctness is to have experts review the requirement

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**Requirements  
of Good Requirements**

- Correct
- Necessary
- Focused
- Verifiable
- Traceable
- Unambiguous
- Prioritized

Is the requirement really required? Determine where the it came from and ensure it was from a source of authority. Reduce "gold-plating" by repeatedly asking **Why** until you find the source

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**Requirements  
of Good Requirements**

- Correct
- Necessary
- Focused
- Verifiable
- Traceable
- Unambiguous
- Prioritized

A requirement should address a single, testable need

Break compound requirements into separate statements

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**Requirements  
of Good Requirements**

- Correct
- Necessary
- Focused
- Verifiable**
- Traceable
- Unambiguous
- Prioritized

**Each requirement has to be testable**

**We need to know if the requirement has been met**

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**Requirements  
of Good Requirements**

- Correct
- Necessary
- Focused
- Verifiable
- Traceable**
- Unambiguous
- Prioritized

**Each requirement needs a reference to its source.**

**Also, the tests which verify that a requirement has been met and the designs to implement the requirement need to reference that requirement**

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**Requirements  
of Good Requirements**

- Correct
- Necessary
- Focused
- Verifiable
- Traceable
- Unambiguous**
- Prioritized

**Someone reading the requirement must be able to draw only one conclusion from it.**

**Different stakeholders must arrive at the same interpretation**

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**Requirements  
of Good Requirements**

- Correct
- Necessary
- Focused
- Verifiable
- Traceable
- Unambiguous
- Prioritized

Each requirement should have an indication of priority, ideally with only a few (3) levels

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**What Makes a Good Requirement?**

**Traceable**

Requirements shall provide a way to reference a more general source, such as a higher-level (product) requirement or a Use Case

Links (references, dependencies) can be made to requirements from design elements, test cases and other artifacts coming later in the development process

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**What Makes a Good Requirement?**

**Prioritized**

Critical, high-priority requirements are visible and can be met within given cost and schedule constraints

Lower priority requirements can be postponed if necessary.

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**Non-Functional Requirements**

Non-Functional Requirements address the qualities that the System must possess, essentially describing how well the System will perform its Functional Requirements

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**Non-Functional Requirements**

Non-Functional Requirements are critical to the success of the product

Not just performance, but usability and the product's look and feel

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**Non-Functional Requirements**

Access	Accessibility	Adaptability
Appearance	Capacity	Ease of Use
Extensibility	Fault Tolerance	Integrity
Internationalization	Learning (Training)	Longevity
Maintainability	Personalization	Precision or Accuracy
Privacy	Productization	Release
Reliability and Availability	Robustness	Safety-Critical
Scalability	Security	Speed and Latency
Style	Supportability	Understandability

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**Agenda**

Why Requirements?  
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**Requirements**

Where do they come from?

**Project** requirements come from cost, schedule and "performance" goals  
**Product** requirements come from marketing research and customer needs  
**System** requirements are derived from product and project requirements

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## Requirements

some examples

**Project** The Super Duper CT product will sell for \$300,000 and accommodate larger patients

**Product** The SDCT product can image patients weighing 300 lbs

**System** The System shall provide a patient imaging table capable of supporting patients in a supine position weighing 300 pounds or less

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## Requirements

from general to specific needs

<b>Project</b>	Project requirements are few in number and address business or team goals
<b>Product</b>	Product requirements are written for the customer with terms they understand
<b>System</b>	System requirements are written for engineer's designs and tests
<b>Subsystem</b>	Large systems might have subsystems needing more technical detail

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## Where Do Requirements Come From?



Typically from Marketing - "the Voice of the Customer"

- From previous personal experience
- From interactive workshops with experts
- From direct observation in a daily work setting
- From insight, interpolation, understanding, abstraction

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### Where Do Requirements Come From?



- Use Case Analysis
- Brainstorming
- Customer Feedback and Specific Requests
- Corrective and Preventative Action Reports (CAPA)
- Competitive Reviews

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### Where Do Requirements Come From?

- High-level Requirements come from business strategy, market research and "the voice of the customer"



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### Where Do Requirements Come From?

- High-level Requirements come from business strategy, market research and "the voice of the customer"
- Lower-level Requirements can be based on customer input only if they understand specific technologies or specifications that are important to **their** business



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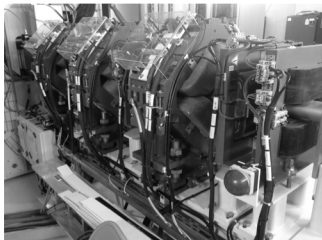
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### Where Do Requirements Come From?

- Lower-level Requirements come from technical experts, based on the Product or Customer high-level requirements
- These experts will translate informal requirements into formal ones that are unambiguous and testable, and able to be realized by way of a buildable system



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### Where Do Requirements Come From?

Management will suggest that once in place, requirements need never change

*"... we've already built this, why look for new requirements for something we already understand?"*

Why re-invent the wheel?



To Improve! We want steel-belted radial tires

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### How Do We Gather Requirements?

first steps, gather the most general ones

- Actor ✓ Identify the stakeholders of the product, the roles they play
- Use Case ✓ Discover the actions the system must perform for them
- Persona ✓ Think of specific individuals in each of those roles
- Scenario ✓ Consider how the system operates as those individuals work

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### How Do We Gather Requirements?

examples

Actor	Radiotherapist
Use Case	Position patient on treatment table
Persona	Jennifer, 32 year old female Oncologist, working in RT role this day
Scenario	She brings an obese patient in a wheelchair to the couch, lowers it to its lowest point. She decides to request help from Jim, her associate to transfer the patient to the couch.

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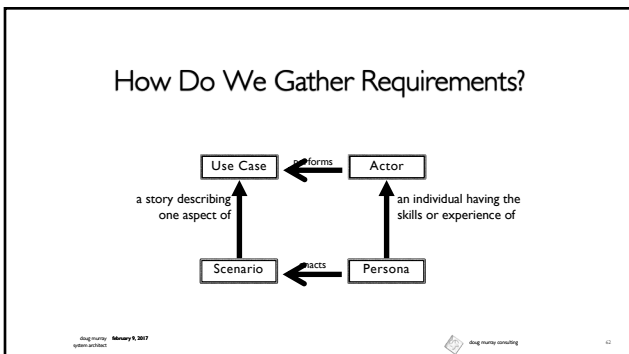
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### How Do We Gather Requirements?

Actor	The <b>types</b> of users involved with the Use Case
Use Case	Describes activities the product needs to perform
Persona	<i>Specific but fictitious</i> individuals involved with the scenario's story
Scenario	Detailed account of how that individual makes use of the system, told as a story using natural language

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**How Do We Gather Requirements?**

**Actor**      Requirements exist to satisfy *all* stakeholders. Identify the roles played by people that will interact directly with the System, or be affected by it. That could include managers expecting reports from it, or patients expecting treatment from it.

**Use Case**      A good set of Use Cases helps ensure that we're not missing any requirements. Without Use Cases, the missing requirements are hard to find because they have no source or basis in necessity

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**How Do We Gather Requirements?**

Requirements should be traceable back to the Use Cases and Scenarios that inspired them

Functional Requirements are often gleaned from Actors and Use Cases  
Non-Functional Requirements are often gleaned from Personas and Scenarios

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**How Do We Organize?**

Functional Requirements are usually determined first, but requirements gathering is an iterative process

Architecture, Design or Development work can start when only a few functional requirements are understood

Beware - Requirements and the development work that they trigger can change, especially at the project's start!

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**Organizing Requirements**

- Requirements will ultimately be recorded and stored with their attributes in a repository
- Requirements should be organized in a way that helps engineers, testers, quality assurance experts and other stakeholders do their work

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### Organizing Requirements

- Modern software tools will generate documents (artifacts) based on the repository content
- They will also provide version control for each requirement
- These tools can also provide stakeholders with custom views of the requirements

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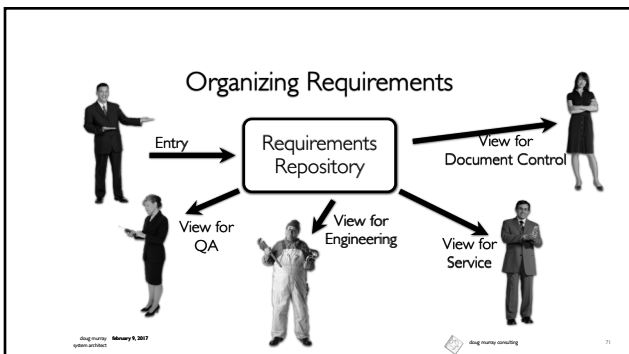
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### Organizing Requirements

Some projects need to maintain other requirements-related information which is not specific to any single requirement

- Project Drivers
- Project Issues
- Project Constraints
- Design Constraints

By keeping additional sections in the repository, more complete and useful documents can be generated

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### Organizing Requirements

- Functional
- Non-Functional
- Project Constraints
- Design Constraints
- Project Drivers
- Project Issues

These categories ensure the requirements are grouped logically so engineers can easily find them and documents are easily maintained

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### Organizing Requirements

- Functional
- Non-Functional
- Project Constraints
- Design Constraints
- Project Drivers
- Project Issues

They also make it easier to develop complete architectures and designs, development plans, good test plans and protocols. All but the first two are optional.

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### Organizing Requirements

- Functional
- Non-Functional
- Project Constraints
- Design Constraints
- Project Drivers
- Project Issues

The fundamental, essential subject matter of the product. They describe what the product has to do or the processing actions it must take

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### Organizing Requirements

- Functional
- Non-Functional**
- Project Constraints
- Design Constraints
- Project Drivers
- Project Issues

The properties that the functions must have, such as performance, usability or security. These are often referred to as qualities of the product.

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### Organizing Requirements

- Functional
- Non-Functional
- Project Constraints**
- Design Constraints**
- Project Drivers
- Project Issues

These remaining categories don't provide true requirements, but can be used to better communicate those things that affect the requirements

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### Organizing Requirements

- Functional
- Non-Functional
- Project Constraints**
- Design Constraints
- Project Drivers
- Project Issues

These are restrictions on the product such as the budget or time available to build it, market assumptions, naming conventions and more

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**Organizing Requirements**

- Functional
- Non-Functional
- Project Constraints
- Design Constraints**
- Project Drivers
- Project Issues

These are technical constraints upon the design, often from legacy issues; use a 4-20 mA signal, using TTL level logic or being backwards compatible with an existing API

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**Organizing Requirements**

- Functional
- Non-Functional
- Project Constraints
- Design Constraints
- Project Drivers**
- Project Issues

The business related forces driving the project forward. Trade shows, market changes, supplier schedules

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**Organizing Requirements**

- Functional
- Non-Functional
- Project Constraints
- Design Constraints
- Project Drivers
- Project Issues**

The business related forces holding the project back, or impacting its success. Project risks, postponed requirements, upgrade paths

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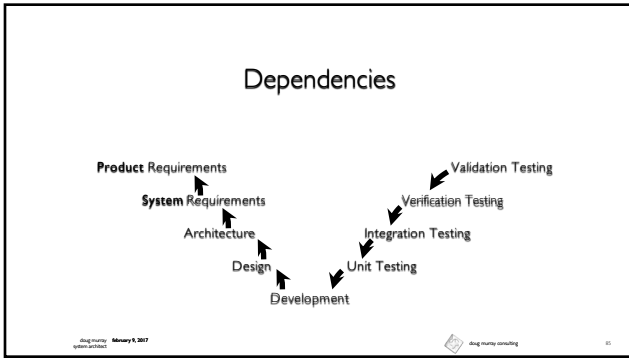
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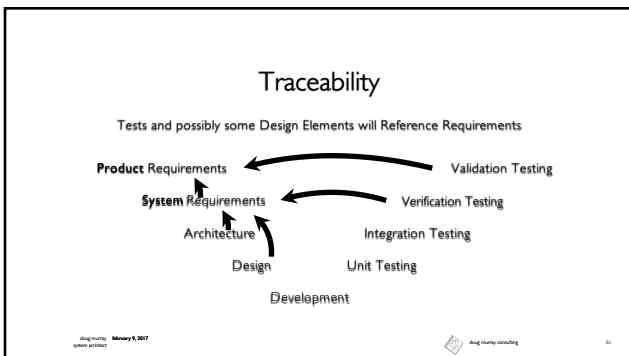
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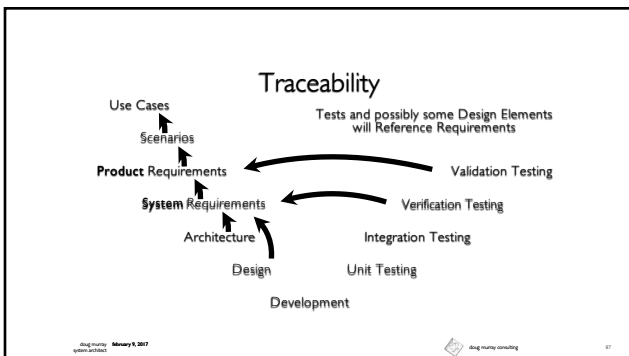
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**V & V**

- Verification tells us that we've built the system right
- Validation tells us the we've built the right system

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**Organizing Requirements**

A Product Requirements Document  
Describes the Intended Use of the Product

A System Requirements Specification describes what  
the System will do and how well it will do it

For larger systems, subordinate Requirements Documents describe  
enough detail to build a testable subsystem

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**Organizing Requirements**

A Product Requirements Document  
Describes what we will Validate

A System Requirements Specification indicates  
What to Test in the Verification Process

Subordinate Requirements Documents describe  
What must be Tested to Enable Verification

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### Organizing Requirements

- At some point in time, requirements are reviewed and a "baseline" established
- Requirements will still change or be added
- After the baseline has been set, changes will affect the project's schedule and cost
  - Each change must be reviewed and the impact considered

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### Organizing Requirements

- A Complete end-to-end Requirements Specification is a daunting task, especially for complex or large systems
- Requirements Specification must be a team effort

None of us is as smart as all of us

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## Managing Requirements

Thank you for your attention

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